ARGYLL AND BUTE COUNCIL

POLICY AND RESOURCES COMMITTEE

DIRECTORATE 14 MAY 2020

CUSTOMER SUPPORT SERVICES PERFORMANCE REPORT FQ3 2019-20

1.0 INTRODUCTION

- 1.1 The Planning and Performance Management Framework sets out the process for presentation of the council's quarterly performance reports.
- 1.2 This paper presents the Policy and Resources Committee with Customer Support Services performance report with associated scorecard for performance in FQ3 2019-20 (October 2019 to December 2019).

2.0 RECOMMENDATIONS

2.1 It is recommended that the Committee reviews the scorecard as presented.

3.0 DETAIL

- 3.1 The performance scorecard was extracted from the Council's Pyramid performance management system and is comprised of key performance indicators incorporating the services that make up Development and Infrastructure Services.
- 3.2 Commentary on the indicators included within the scorecard can be interrogated via the Pyramid system. Some key points have been included below for ease.

4.0 IMPLICATIONS

- 4.1 Policy None
- 4.2 Financial None
- 4.3 Legal The Council has a duty to deliver best value under the Local Government Scotland Act 2003.
- 4.4 HR None

- 4.5 Fairer Scotland Duty:-
- 4.5.1 Equalities protected characteristics none known
- 4.5.2 Socio-economic Duty none known
- 4.5.3 Islands none known
- 4.6. Risk Ensuring performance is effectively scrutinised by Members
- 4.7 Customer Service None.

For further information contact: Kirsty Flanagan, Tel 01546 604268

APPENDICES

Appendix 1 FQ3 2019/20 performance report

Appendix 2 FQ3 2019/20 score card

Council Performance Report – Interim Executive Director Kirsty Period: FQ3 19/20 Flanagan

SUMMARY OF PERFORMANCE - No. of Success Measures:

Green 30

Red 3

No Data 4

Delivering Our Outcomes

Corporate Outcome 6 - We have an infrastructure that supports sustainable growth

BO113 Our infrastructure is safe and fit for the future

1. Customer satisfaction levels are good with 93% of customers satisfied with service and believe we treat them fairly. These figures vary depending on the service being assessed with 100% satisfaction for licensing standards and 73% for environmental health service requests. The latter reflects the difficulties in meeting the expectations of customers where we make be taking formal enforcement action against them or are unable to meet their expectations due to legislation restraints.

Corporate Outcome 1 - People live active, healthier and independent lives

BO101 We ensure information and support is available for everyone

- 1. FQ3 2019/20 saw all key performance targets for customer engagement met including a call abandon rate of only 3.6% (target 6.3%), 94.5% calls resolved at first point of contact (target 91%) and 80.2% of automated directory calls correctly routed (target 78.9%). Quality indicators were equally as good, with 95% telephony channel satisfaction and agent evaluation ratings for the Customer Service Centre (target 90%), 95% satisfaction from users of Customer Service Points (target 95%) and 78% of website visitors had a successful visit (target 70%). The team won 5 Awards at the Councils Annual Excellence & Recognition Awards.
- 2. There was a significant upturn in use of digital media for transactions, driven in part by the roll out of digital alternatives to paper bin calendars and also by pro-active notification of services such as the Christmas closedown arrangements and council tax SMS reminders. Hence the quarterly channel shift report for FQ3 2019/20 shows there were 119,732 transactions enabling channel shift efficiencies.
- 3. The Registration Service launched its new services for Renewal of Vows and Naming Ceremonies.

 There were 26 Citizenship Ceremonies held, up from 15 the previous year and perhaps a reflection over Brexit uncertainties and YTD 89% of potential customers for the Tell Us Once Service for deaths took it up (target 75%), so 770 families benefited in total. Registration income is on profile with £202k received so far against a profiled income of £204k.

BO102 We provide support, prevention and opportunities to help people make better lifestyle choices

1. During this quarter a successful recruitment exercise was completed to appoint to the newly established wellbeing and attendance assistant roles. These posts will support the delivery of the new wellbeing strategy.

Corporate Outcome 2 - People will live in safer and stronger communities

BO116 We engage and work with our customers, staff and partners

1. Budget consultation attracted nearly 1,400 responses from people aged 11-75+.

Corporate Outcome 5 - Our economy is diverse and thriving

BO112 Argyll and Bute is promoted to everyone

1. Promotion campaign increased visits to www.abplace2b.scot by 700%.

Corporate Outcome 6 - We have an infrastructure that supports sustainable growth

BO113 Our infrastructure is safe and fit for the future

- 1. Helensburgh Data Centre server and storage equipment fully installed and application migration underway.
- 2. The ICT Infrastructure Health Check completed successfully and the service is on schedule for a PSN submission on 27th Jan.

Our Challenges

Current Short-term Operational Challenges [Include Service id]

Customer and Support Services (CSS)

1. Long term sickness absence and other statutory leave coupled with difficulty recruiting in certain areas is putting pressure on certain areas of the HROD team in terms of resource available to deliver the work plan.

Current Key Challenges and Actions to address the Challenges

Key Challenges and Actions to address the Challenges

BO113 Our infrastructure is safe and fit for the future

1. **Challenge** – Replace outdated IT server environments **Action Detail** - Complete application migration to new servers and storage in the Helensburgh server environment. Prepare via the project board for the Disaster Recovery tests due in summer 2020.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	FQ4 19/20	ICT and Digital Manager

Key Challenges and Actions to address the Challenges

BO117 We Encourage Creativity And Innovation To Ensure Our Workforce Is Fit For Purpose

2. **Challenge** - Long term sickness absence and other statutory leave coupled with difficulty recruiting in certain areas of the team continues to put pressure on parts of the HROD team.

Action Detail - Workplan continually reviewed and prioritised to ensure essential tasks are completed. Workforce planning action plan has been updated to reflect these issues with longer term actions and proposed tweaks to the structure of the team from June 2020.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
N	FQ1 20/21	HR and OD Manager

Key Challenges and Actions to address the Challenges

BO115 We are efficient and cost effective

3. **Challenge** - Meet targets for contract processing. Contracts issued within 5 days at 47% continues to be well below the target of 100%. One modern apprentice has handed in their notice, the other is due to complete their apprenticeship in December. However we are still operating within the statutory requirements. Improved processes have been identified, but resourcing issues have resulted in delays to implementing new operating procedures. This will be addressed by the team between now and the end of the financial year.

Action Detail - The contracts have improved over the last couple of months due to the additional resource we have been allocated within the team (2FTE – LGE6's). Although training the new starts (training in payroll & pensions not contracts) is still on-going it has allowed the team, for the most part to issue contracts within 5 days. This process has been streamlined, however managers are not always following guidelines, therefore before a contract can be issued we have to investigate potential issues, these issues are recorded.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	FQ1 20/21	Pensions and Payroll Officer

Key Challenges and Actions to address the Challenges

BO115 We are efficient and cost effective

4. Challenge - Meet targets for pension processing to ensure compliance with both pension providers information requirements.

Action Detail – We are continuing to work on pension as part of the Improvement Plan put in place by Strathclyde Pension Fund Organisation (SPFO). This is moving forward and the system is continuing to be cleansed and the backlog is being cleared to ensure the systems are up to date. When system is fully cleansed work will begin updating the unique ID's to ensure service is ready for I-connect.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	Ongoing	Pensions and Payroll Officer

Key Challenges Resolved In Previous Quarter

BO101 We Ensure Information and Support Is Available for Everyone

1. **Challenge** - Effectively manage the increased customer contact demand arising from the cessation of paper bin uplift calendars. **Action Detail** - A variety of digital options were put in place (online and voice automated) and were so successful that 96% of customer requests for bin uplift information were dealt with digitally and only 3091 paper bin calendars were printed.

BO115 We Are Efficient and Cost Effective

- 2. **Challenge** Ensure redundancy and redeployment processes resourced. **Action Detail** Vacant post was advertised and appointed to.
- 3. **Challenge** Ensure appropriate resource is allocated to volume of work supporting disciplinary processes. **Action Detail** New member of staff recruited and trained.

Our Off-Track Performance Indicators

Indicator Ref: CSS113_04 [CS113_04]-Our IT applications and databases are within one version of current.... (Applications Support)

Trend	Target	Actual	Owner	Commentary	
⇒	85.00 %	83.33 %	James Moore	Same as last quarter (83.33%) due to complications with NDR upgrades, Pyramid Reporting server upgrade, and delay in completion of user testing impacting on the completion of Uniform upgrade. Work in progress to complete the upgrades, and all expected to be complete in the next quarter.	
Quartile	Target	Actual	Benchmark	100.00%	
FQ3 18/19	85.00%	60.42%		80.00%	
FQ4 18/19	85.00%	64.60%		60.00%	
FQ1 19/20	85.00%	91.67%		20.00%	
FQ2 19/20	85.00%	83.33%		0.00% FQ3 18/19 FQ4 18/19 FQ1 19/20 FQ2 19/20 FQ3 19/20	
FQ3 19/20	85.00%	83.33%		■ Target ■ Actual	

Indicator Ref: CSS115_06 [IHR115_06]-Percentage of HR contracts that are issued within 5 working days of receipt of the Successful Candidate Form. (HR)

Trend	Target	Actual	Owner	Commentary
1	90 %∫	86 %	Tom Kerr	There has been a slight drop in Modern Apprentices going onto a positive destination, however this is a difficult measure to manage and track as we often are unaware of where apprentices go on completion therefore if we have no data we mark them as not going on to a positive destination. Out of those 94% who went onto a positive destination, 75% of those secured a positive destination with Argyll and Bute Council on completion.
Quartile	Target	Actual	Benchmark	120%
FQ3 18/19	100%	47%	0%	100%
FQ4 18/19	100%	81%	0%	60%
FQ1 19/20	90%	47%	100%	20%
FQ2 19/20	90%	50%	100%	0% FQ3 18/19 FQ4 18/19 FQ1 19/20 FQ2 19/20 FQ3 19/20
FQ3 19/20	90%	86%	100%	Target Actual ——Benchmark

Indicator Ref: CSS117_06 [IHR117_06]-The percentage of modern apprentices going on to positive destinations.......Argyll and Bute Council (Talent Management)

Trend	Target	Actual	Owner	Commentary	
1	95 %∫	94 %	Jennifer Coyle	There has been a slight drop in Modern Apprentices going onto a positive destination, however this is a difficult measure to manage and track as we often are unaware of where apprentices go on completion therefore if we have no data we mark them as not going on to a positive destination. We have reporting in place however they can often slip through without us recording progress. Out of those 94% who went onto a positive destination, 75% of those secured a positive destination with Argyll and Bute Council on completion.	
Quartile	Target	Actual	Benchmark	100%	
FQ3 18/19	0%	0%		80%	
FQ4 18/19	0%	0%		60%	
FQ1 19/20	95%	0%		20%	
FQ2 19/20	95%	97%		0% FQ3 18/19 FQ4 18/19 FQ1 19/20 FQ2 19/20 FQ3 19/20	
FQ3 19/20	95%	94%		■ Target ■ Actual	

Click here **Customer Support Services Scorecard** for all Business Click here for Ex. Director 2019-22 Outcomes and Success Kirsty Flanagan Scorecard Scorecard owned by: Jane Fowler FQ3 19/20 **Management Information** BO101: We Ensure Information And Support Is Available For BO115: We Are Efficient And Cost Effective [CSS] RESOURCES Everyone [CSS] Benchmark Target Actual Status Trend People Sickness absence CSS 1.5 Days 1.6 Days R Success Measures Success Measures PRDs CSS Financial Finance Revenue totals CSS £K 1.181 EK 1,181 G Capital forecasts - current year CSS BO116: We Engage And Work With Our Customers, Staff And Capital forecasts - total project CSS BO112: Argyll And Bute Is Promoted To Everyone [CSS] Partners [CSS] G IMPROVEMENT Status Trend Success Measures Success Measures Total No Off track On track Complete CSS Service 17/18 FQ4 18/19 FQ1 20/21 17/18 FQ4 18/19 FQ1 20/21 Improvements 2017-20 Actions ZZZImprovement & HR Audit Recommendations BO117: We Encourage Creativity And Innovation To Ensure Our BO113: Our Infrastructure Is Safe And Fit For The Future [CSS] Health & Safety Overdue Rescheduled Actions in Plan Complete Workforce Is Fit For The Future [CSS] Service H&S Plan Actions **H&S Investigation Actions** G Customer Service IH Customer satisfaction Success Measures Success Measures G Customer Charter G Stage 2 Complaints 17/18 FQ4 18/19 FQ1 20/21 17/18 FQ4 18/19 FQ1 20/21 Number of consultations Stage 2 Complaints

G

ARGYLL AND BUTE COUNCIL

ENVIRONMENT, DEVELOPMENT AND INFRASTRUCTURE COMMITTEE

DIRECTORATE 5 MARCH 2020

PERFORMANCE REPORT FQ3 2019-20

1.0 INTRODUCTION

- 1.1 The Planning and Performance Management Framework sets out the process for presentation of the council's quarterly performance reports.
- 1.2 This paper presents the Environment, Development and Infrastructure Committee with Development and Economic Growth Service and Roads and Infrastructure Services performance report with associated scorecard for performance in FQ3 2019-20 (October 2019 to December 2019).

2.0 RECOMMENDATIONS

2.1 It is recommended that the Committee reviews the scorecard as presented.

3.0 DETAIL

- 3.1 The performance scorecard was extracted from the Council's Pyramid performance management system and is comprised of key performance indicators incorporating Development and Economic Growth and Roads and Infrastructure Services.
- 3.2 Commentary on the indicators included within the scorecard can be interrogated via the Pyramid system. Some key points have been included below for ease.

Business Outcomes

- 3.3 Sickness absence has reduced to 2.61 days sickness absence per employee in FQ3 and is now within the target of 2.98 days sickness absence per employee. During FQ3 in 18/19 sickness absence was reported at 3.98 days per employee so there has been an improvement of 1 day per employee since this time last year.
- 3.4 BO105 Our Natural And Built Environment Is Protected And Respected The Building Standards team are continuing to exceed their 80% target of responding to building warrant applications within 20 days. In FQ3 98.6%

of applications were responded to within 20 days compared to 96.1% in FQ2.

4.0 IMPLICATIONS

- 4.1 Policy None
- 4.2 Financial None
- 4.3 Legal The Council has a duty to deliver best value under the Local Government Scotland Act 2003.
- 4.4 HR None
- 4.5 Fairer Scotland Duty:-
- 4.5.1 Equalities protected characteristics none known
- 4.5.2 Socio-economic Duty none known
- 4.5.3 Islands none known
- 4.6. Risk Ensuring performance is effectively scrutinised by Members
- 4.7 Customer Service None.

For further information contact: Kirsty Flanagan, Interim Executive Director, Tel 01546 604268

APPENDICES

Appendix 1 FQ3 2019/20 performance report

Appendix 2 FQ3 2019/20 score cards

Council Performance Report – Interim Executive Director Kirsty Flanagan Period: FQ3 19/20

SUMMARY OF PERFORMANCE - No. of Success Measures:

Green 61

Red 4

No Data 6

Delivering Our Outcomes

Corporate Outcome 1 - People live active, healthier and independent lives

BO102 We provide support, prevention and opportunities to help people make better lifestyle choices

1. Action being taken to address workforce planning issues for environmental health and 2 posts have been recruited to. Currently 3 professional posts are vacant and we are unable to recruit (similar to other LA's). Short term consultant and workforce plan in place.

Corporate Outcome 5 - Our economy is diverse and thriving

BO110 We support businesses, employment and development opportunities

1. A key milestone was achieved in progression of Local Development Plan (LDP)2 which will replace the current LDP. The proposed LDP2 was placed on statutory public consultation period until the 23rd January. Following that any objections will be reported to Council prior to being submitted to a Scottish Government reporter who will carry out an examination of the Plan. After that process the Council will be able to adopt it as a replacement LDP2.

BO112 Argyll and Bute is promoted to everyone

- 1. Over the past quarter the Dunoon CARS has successfully delivered 2 completed shopfronts as well as the commencement on site of the first priority building project, due for completion February 2020. Two further priority building grants have been approved and this will allow the repairs to these two priority buildings to commence on site. A traditional construction training programme is being delivered in collaboration with Historic Environment Scotland, Dunoon Grammar School, Argyll College UHI and a large local contractor to support school-age pupils gain practical traditional construction industry experience.
- 2. This quarter has seen the successful completion of 1 of the Rothesay Townscape Heritage priority building projects.

Corporate Outcome 6 - We have an infrastructure that supports sustainable growth

BO114 Our communities are cleaner and greener

1. Delivery of street cleanliness operations is monitored through the Keep Scotland Beautiful LEAMS programme. The department continues to deliver to a high standard, exceeding the national target of 67% and regularly meeting the council's target of 73%, despite budget reductions of 49.6% since financial year 2013/14.

BO102 We provide support, prevention and opportunities to help people make better lifestyle choices

1. A new 'framework' document has been produced to facilitate maintenance works on all of the Council's marine assets. This means Contractors will be available on a call off basis to carry out marine works. This will mean our reaction time will be quicker ensuring we maintain port infrastructure to support lifeline services and commercial activity.

Our Challenges

Current Short-term Operational Challenges [Include Service id]

Development and Economic Growth (DEG)

Development Management

- 1. The Development Management team is experiencing difficulty in recruiting and retaining professional staff in the Helensburgh and Lomond area.
- 2. The Planning (Scotland) Act 2019 was approved by Scottish Parliament and received Royal Assent in July 2019; the Scottish Government have published their programme for implementation of the various provisions of the Act on 30th September 2019. The Act introduces a number of new/amended duties which will require revision to current Development Management (DM) processes, and in some cases will have resource implications. A key aspect of the implementation of planning fees and this is currently out to consultation.

Regulatory Services

- 1. To review the mitigation measures which are in place in response to the 3 vacancies within Regulatory Services, to recruit suitably qualified staff, and to deliver our workforce planning strategy, and implement our workforce plan.
- 2. To progress the investigations into the fatal accident at Loch Awe in August 2019 in conjunction with the Crown Office and Police Scotland and to prepare the necessary reports.
- 3. Continue with the work at national and local level in terms of EU preparedness and in particular export health certificates.

Roads and Infrastructure Services (RIS)

1. Delivering Winter Maintenance Programme, ensuring Argyll and Bute Roads Network is maintained and pre-treated throughout winter weather periods. The requirement to manage drivers' hours within the delivery of all Council Services directly impacts on the retention of the Council's Operator Licence. Drivers from across the operational teams (grounds, waste, and roads) deliver the pre-treatment service, in conjunction with external contractor assistance. In extended periods of extreme winter conditions we will consider, at an operational level, prioritising services to ensure that winter treatments can be delivered. This may result, for example, in refuse collections and other services being temporarily suspended in order to prioritise the clearing of ice and snow. Such measures are only likely in prolonged periods of extreme weather.

Current Key Challenges and Actions to address the Challenges

Key Challenges and Actions to address the Challenges (DEG)

BO104 Our Communities Are Supported And Protected

1. Challenge - Deliver the outcomes defined in the Joint Health Protection Plan within the agreed milestones.

Action Detail – To redesign the delivery of the environmental health service and direct its resources more effectively to meet the statutory framework for food authorities, and to complete the actions required from the FSS audit.

Carried Forward From Previous Quarter:Action Milestone Dates:Responsible Person:YFQ3 20/21Regulatory Services Manager/Environmental
Health Manager (East/West)

Key Challenges and Actions to address the Challenges (DEG)

BO102 We Provide Support, Prevention And Opportunities To Help People Make Better Lifestyle Choices

2. Challenge - The development of Council EU Withdrawal Plan and business continuity.

Action Detail - Deliver, monitor and report on progress in delivering plan. Review plan and arrangements in light of any changes in planning assumptions and the details of the withdrawal deal negotiated by the UK Government.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	FQ3 20/21	Regulatory Services Manager

Key Challenges and Actions to address the Challenges (DEG)

BO111 We Influence And Engage With Business And Policy Makers

3. Challenge - To attain reaccreditation of the Customer Services Excellence award for Planning and Regulatory Services, and continue to engage with customers to ensure that we deliver services which meet our target for customer satisfaction and ensure that customers are treated fairly.

Action Detail - Prepare for the pending audit in February 2020, and ensure that we retain the Customer Excellence Standard award. Complete the programme of customer satisfaction surveys for Regulatory Services.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	FQ4 19/20	Regulatory Services Manager/Development
		Management Manager/Development Policy
		Manager

Key Challenges and Actions to address the Challenges (DEG)

BO110 – We Support Businesses, Employment and Development Opportunities

4. Challenge - Secure heads of terms agreement for the Rural Growth Deal through negotiation with the Scottish and UK Governments.

Action Detail - The Scottish and UK Governments have confirmed that the Argyll Rural Growth Deal will be worth up to £50m, the Council will now require to prioritise projects to progress as part of the deal. We will seek alternative sources of funding for projects that it is not possible to take forward as part of the Rural Growth Deal. Officers continue to work collaboratively with key internal and external stakeholders via the Rural Growth Deal Steering Board and regular project meetings (e.g. housing, tourism, low carbon etc.). Strategic Outline Cases (SOC's) in support of specific Rural Growth Deal projects are currently being drafted by project leads including Council Officers and key external stakeholders. The SOC's will be submitted to the Scottish and UK Governments as part of the Heads of Terms negotiation and the Scottish Government have recently advised that the likely timescale for securing a Heads of Terms agreement is now spring/summer 2020. It should be noted that timescales for the Heads of Terms remains at the discretion of the Scottish and UK Governments however, the Council will continue to lobby to expedite this process.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	FQ1 20/21 (estimated)	Head of Development and Economic
		Growth/Strategic Transportation Manager

Key Challenges and Actions to address the Challenges (DEG)

BO110 - We Support Businesses, Employment and Development Opportunities

5. Challenge - Lobby Transport Scotland for greater investment in local transport infrastructure and services as part of the National Transport Strategy (NTS2) /Strategic Transport Project Review (STPR2) process.

Action Detail - Following the latest round of consultation workshops in November 2019, a public consultation has been launched by Transport Scotland with responses sought by Friday 10th January 2020. The Council have responded to this consultation and publicised it on our website to encourage members of the public and key stakeholders to participate. The next Regional Transport Working Group Meeting is scheduled to take place in Lochgilphead on the 17th January 2020 and this will focus on emerging options following the consultation and engagement process.

Ī	Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
	Υ	FQ3 20/21 (estimated)	Strategic Transportation Manager/Strategic
L			Transportation Policy Officer

Key Challenges and Actions to address the Challenges (DEG)

BO110 – We Support Businesses, Employment and Development Opportunities

6. Challenge – Deliver the Rosneath Shared Use Cycleway.

Action Detail – SUSTRANS confirmed 2019/20 funding in October 2019 to continue design development of the route linking Rosneath town centre to the Castle Caravan Park junction. Roads Design service has continued design development and a site meeting has been held including Rosneath

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:	
Υ	Sustrans Funding requires to be spent by end FQ1	Strategic Transportation Delivery Officer	
	20/21.		
ey Challenges and Actions to address the C	hallenges (DEG)		
O103 – Prevention And Support Reduces Ho			
• •	Rehousing Transition Plan (RRTP) Actions.		
· ·	will be submitted to Full Council in April 2020 with a view	w to submitting the agreed RRTP to the Scottish	
•	lan needs to be updated to reflect the funding awarded by		
•	y actions: rent arrears prevention project; crisis alleviatio	· · · · · · · · · · · · · · · · · · ·	
	Addictions Occupational Therapist; Housing First.	rand, according project to assist new tenants,	
, , , , , , , , , , , , , , , , , , , ,			
Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:	
N	FQ1 20/21	Housing Team Leader	
Key Challenges and Actions to address the	Challenges (RIS)		
O114 Our Communities Are Cleaner and Gro	eener		
. Challenge – Sustain service delivery with	an ageing workforce and retain front line services on the	islands.	
Action Detail - Develop a succession plan	n, recruit and retain staff by providing training opportunit	ties and introduce more career graded posts to	
attract new staff.			
attract new stair.			
attract new starr.			
Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:	
	Action Milestone Dates: FQ4 20/21	Responsible Person: Operations Manager, Roads and Infrastructu Services	

BO113 Our Infrastructure Is Safe And Fit For Purpose

8. Challenge - Lismore Ferry will require to be replaced / funding to be identified.

Action Detail - Discussions continue with Transport Scotland re the Lismore as part of Ferries Transfer. Ferry replacement programme with specific dates for Lismore ferry has been produced. Capital funding will be considered as part of the budget process and discussions continue with Transport Scotland regarding contributions towards funding.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	FQ4 19/20	Marine and Operations Manager

Key Challenges and Actions to address the Challenges (RIS)

BO113 Our Infrastructure Is Safe And Fit For Purpose

9. Challenge - New Pilotage contract for Campbeltown - tender requires to be issued. Vessels over 80 metres in length are not permitted to enter Campbeltown Harbour without authorised pilots on board. Currently 'Class 1 Maritime' provide this service on behalf of the Council. Designated Person has highlighted concerns over the lack of control that the Council, as harbour authority, has over the Admiralty pilots currently operating within Campeltown Harbour waters at the MOD facility.

Action Detail – Discussions continue with Legal and Procurement. Contract extended on a temporary basis. Discussions also continuing between the Queen's Harbour Master and Marine Operations M

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	FQ4 19/20	Marine and Operations Manager

Key Challenges and Actions to address the Challenges (RIS)

BO113 Our Infrastructure Is Safe And Fit For Purpose

10. Challenge – A Harbour Order to enable Oban Bay to be effectively and efficiently managed needs to be progressed.

Action Detail - Liaison with Oban Bay Management Group (OBMG) and Oban Community Development Harbour Association (OCDHA) to continue.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
N	Ongoing	Marine and Operations Manager

Key Challenges and Actions to address the Challenges (RIS)

BO113 Our Infrastructure Is Safe And Fit For Purpose

11. Challenge – Ensure we have a staff resource to meet the varying demands of the design office and maximising opportunity with grant funding.

Action Detail – The design team are working on a number of projects including marine projects, Town Centre funding and Coastal Communities funding. We are developing staff via professional qualifications and are one of the few Scottish authorities who run an Institution of Civil Engineers Training Scheme. This provides resilience and succession planning.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	Ongoing	Principal Engineer

Key Challenges and Actions to address the Challenges (RIS)

BO113 Our Infrastructure Is Safe And Fit For Purpose

12. Challenge – Argyll and Bute Council has 131 Cemeteries. 65 are no longer active with no available new Lairs. As a Council we have a statutory duty to bury the dead. Within the next 5 years a further 14 Cemeteries are predicted to be full, failure to properly plan and prepare for new cemeteries or extensions will breach legislation as well as bring the councils reputation into disrepute.

Action Detail – Work has been ongoing to identify those cemeteries which can be extended and also to identify if we can purchase land nearby for cemetery use. A report went to the December Environment, Development and Infrastructure (EDI) committee who agreed that a community consultation is undertaken seeking views on the draft policies of the submitted report. Noted that a further report would be presented to Members detailing the consultation feedback and proposing a set of cemetery policies.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	FQ3 20/21	Network and Standards Manager

Key Challenges and Actions to address the Challenges (RIS)

BO113 Our Infrastructure Is Safe And Fit For Purpose

13. Challenge – Manage the increasing number of Traffic Regulation Orders (TROs), Temporary Traffic Regulation Orders (TTRO's) and road closure notices whilst developing an engagement strategy. There has been a significant increase in this area.

In 2016/17, 33 Temporary Traffic Regulation Orders (TTROs) and Notices were processed but this has risen to 105 in 2018/19. In 2019/20, 95 TTROs and Notices have been processed to the end of November; it is likely that this financial year will see the largest demand to date. These TTROs are placing an increasing demand on the teams who deal with this work area. It is important to note that the Notices and TTROs are a statutory duty and are often time constrained. This intensification has made it increasingly difficult to process Traffic Regulation Orders (TROs); which arise either from Officer identified need (road safety, traffic management and so on) or from Council instruction (e.g. reviews of parking arrangements). It is clear that the processing of TTROs and Notices has now become a full time post.

Action Detail – A review of TRO's is ongoing and we await the recommendations from this which will go to the Audit and Scrutiny Committee in March. A decision on staffing will be made after this.

Samiad Familiand France Disabilities Occurrent	Astica Milastona Datas	Donon-ikla Donon-
Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
N	FQ1 2020/21	Network and Standards Manager

Key Challenges and Actions to address the Challenges (RIS)

BO113 Our Infrastructure Is Safe And Fit For Purpose

14. Challenge – Age of lighting stock.

Action Detail - Installation of LED luminaires as part of the luminaire replacement project. Works are nearing completion across the Council's network. The new LED Luminaires are proving more reliable with a number of dark lamps being reported significantly reduced. We are also in the process of replacing a number of columns in the poorest condition.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	FQ4 2019/20	Network and Standards Manager

Key Challenges and Actions to address the Challenges (RIS)

BO113 Our Infrastructure Is Safe And Fit For Purpose

15. Challenge – Transfer of ferry services to Transport Scotland. Council currently subsidising these services to the order of £454k.

Action Detail - All required information has been provided to Transport Scotland as required by the Ferries Plan and discussions are continuing. A report was prepared for June Council providing an update on progress of the ferry transfer proposal. Political correspondence on the matter has been exchanged with the Minister.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	FQ4 2019/20	Marine Operations Manager

Key Challenges and Actions to address the Challenges (RIS)

BO114 Our Communities Are Cleaner and Greener

16. Challenge – Comply with the terms of legislation changes in line with the Waste (Scotland) Regulations 2012.

Action Detail - The council, in partnership, will work towards the implementation of the changes in Scottish Government legislation relating to the Deposit Return Scheme (DRS) (2021) and the ban on Biodegradable Municipal Waste (BMW) to landfill (2025). Officers will liaise with the

Scottish Government (SG) and agencies to explore possible solutions and look to identify potential partnerships and highlight challenges to Scottish Government. Reports and updates will be made available to all members.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
N	Deposit Return Scheme 2021	Fleet, Waste & Transport Manager / Project
	Biodegradable Municipal Waste 2025	Manager (Waste Strategy)

Key Challenges and Actions to address the Challenges (DEG/RIS)

BO112 Argyll and Bute is Promoted to Everyone (DEG/RIS)

17. Challenge – Delivery of Town Centre Fund projects.

Action Detail - The Town Centre Fund requires to be spent 2019/20 or at the very least a contract awarded by 31 March 2020 for each of the projects. Monthly monitoring is in place to assist in highlighting any key issues that need to be addressed and particular if any projects are at risk of not being delivered however delivery is still challenging given the short timelines and also given that these projects are all being taken forward within existing resources.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	FQ4 2019/20	Head of Development and Economic
		Growth/Head of Roads and Infrastructure
		Services

Key Challenges Resolved In Previous Quarter

BO110 We Support Businesses, Employment and Development Opportunities (DEG)

1. Challenge - Update and Improve our Conservation Area Appraisal Coverage.

Action Detail - Helensburgh Conservation Area was approved by PPSL and designated by Council in September. Slate Islands and Lochgilphead Conservation Area Appraisals are scheduled for presentation to PPSL for approval before the end of 2019.

During FQ3 this challenge was resolved. Helensburgh Conservation Area being approved by PPSL Committee and the Slate Islands and Lochgilphead Conservation Area Appraisals also approved by PPSL Committee.

Our Off-Track Performance Indicators

Indicator Ref: RIS104_01 [FS104_01]-The average subsidy per passenger accessing council funded public transport is maintained. (Public Transport)

				0	
Trend	Target	Actual	Owner	Commentary	
\	£ 2.00	£ 2.10 [†]	John Blake	FQ2 - the subsidy per passenger is at the lowest level of the year during FQ2. This is due to the services being utilised more so within the summer months. However, it is noteworthy that FQ3 figures are broadly similar to FQ3 figures from last year. This is a continuous trend which is monitored by the integrated transport team.	
Quartile	Target	Actual	Benchmark	£5.00	
FQ3 18/19	£2.00	£1.93	£1.92	£4.00	
FQ4 18/19	£2.50	£2.22	£2.14	£3.00	
FQ1 19/20	£1.80	£1.61	£1.48	£2.00 £1.00	
FQ2 19/20	£1.80	£1.70	£1.87	£0.00 FQ3 18/19 FQ4 18/19 FQ1 19/20 FQ2 19/20 FQ3 19/20	
FQ3 19/20	£2.00	£2.10	£1.93	Target Actual ——Benchmark	

Indicator Ref: DEG104_01 [PR104_01]-Increase the % of broadly compliant food businesses as a result of our enforcement interventions (EH-Programme Interventions with Business)

		_		·
Trend	Target	Actual	Owner	Commentary
↓	85.0 % Î	84.8 % Î	Alan Morrison	Due to work targeting medium risk premises and unrated premises in Q3 the total number of premises which were broadly compliant increased by 4 premises but there are an additional 46 premises on our database. The % of broadly compliant premises in Argyll and Bute in Q3 is 84.8 % and reduction in 1.8% from Q2 and just below our 85% internal target. This figure varies considerably and reflects the outcome of inspections, condition of food premises and also can vary due to number of premises. It should be noted that premises will fall into and out of broadly compliant for various reasons, which are out with the services control. This however, impacts on the level of enforcement actions required.
Quartile	Target	Actual	Benchmark	100.0%
FQ3 18/19	85.0%	87.3%		80.0%
FQ4 18/19	85.0%	87.2%		60.0%
FQ1 19/20	85.0%	86.6%		20.0%
FQ2 19/20	85.0%	86.9%		0.0% FQ3 18/19 FQ4 18/19 FQ1 19/20 FQ2 19/20 FQ3 19/20
FQ3 19/20	85.0%	84.8%		■ Target ■ Actual

Indicator Ref: RIS113_04 [RA113_04]-Percentage of street lighting repairs completed within 10 days (Street Lighting - Maintenance)

Trend	Target	Actual	Owner	Commentary
V	75 % [†]	36 %	Callum Robertson	Priority was given to installing LED luminaires to meet project deadline. Focus will return to ensuring repairs are completed within ten days. To facilitate this repair works have been prioritised over the remaining LED works. There remains a number of cable faults which we are pursuing the power companies for satisfactory repair.
Quartile	Target	Actual	Benchmark	100%
FQ3 18/19	75%	25%		80%
FQ4 18/19	75%	70%		60%
FQ1 19/20	75%	87%		20%
FQ2 19/20	75%	79%		0% FQ3 18/19 FQ4 18/19 FQ1 19/20 FQ2 19/20 FQ3 19/20
FQ3 19/20	75%	36%		■ Target ■ Actual

Indicator Ref: RIS113_06 [FS113_05]-Our school transport is regularly inspected through spot checks (School Transport)

Trend	Target	Actual	Owner	Commentary
Î	36∫	30∫	John Blake	The team is small and due to sickness/absence and vacancies the required number of inspections could not be carried out. Under the management of Fleet, Waste & Transport all inspections are scheduled in advance and the number of inspections will be increased where possible and any backlog completed timeously. These spot checks are in addition to regular vehicle inspections and safety has never been compromised. The target is under review and will be changed to have a standard number for each quarter which include school bus checks by integrated transport staff and vehicle checks by the Freight Transport Association.
Quartile	Target	Actual	Benchmark	50
FQ3 18/19	36	36		40
FQ4 18/19	48	48		30
FQ1 19/20	12	12		10
FQ2 19/20	18	18		0 FQ3 18/19 FQ4 18/19 FQ1 19/20 FQ2 19/20 FQ3 19/20
FQ3 19/20	36	30		■ Target ■ Actual

'Making Argyll and Bute a place people choose to live, learn, work and do business'





Click here for Full Scorecard

Management Information

RESOURCES People	Benchmark	Target	Actual	Status	Trend
Sickness Absence DI		2.98 Days	2.61 Days	G	1
DI % of PRDs completed		90 %	94 %	G	1
Financial	Budg	get Fa	recast	Status	Trend
Finance Revenue totals KF	£K 2,	270 £	K 2,222	R	1
Capital forecasts - current year KF	£K 26,	781 £K	26,161	Α	1
Capital forecasts - total project KF	£K 130	,330 £K	130,929	Α	1
Asset management red risks 6	On t	rack	6	G	Î

IMPROVEMENT					2	Status	
Improvement Plan Outcomes KF	Actions	Total No	Off track	On track	Complete	1	
Summary - Acting Ex.Dir	.Kirsty	Overd	ue Du	ue in future	Future -	off tar	get
Flanagan Audit Recommendations		0 1	⇒	9 🔿	0	1	
Customer Service KF		(Customer sa	tisfaction	98 %		1
Customer Charter		5	Stage 1 Com	nplaints	0 %	G	1
Number of consultations	5	3 9	Stage 2 Con	plaints	0 %	G	1

ARGYLL AND BUTE COUNCIL

PLANNING, PROTECTIVE SERVICES AND

LICENSING COMMITTEE

DEVELOPMENT AND ECONOMIC GROWTH SERVICE

18 MARCH 2020

FQ3 2019/20 PERFORMANCE REPORT

1.0 EXECUTIVE SUMMARY

- 1.1 The Council's Performance and Improvement Framework (PIF) sets out the presentation process for the Quarterly Performance Reports. This paper presents the Planning, Protective Services and Licensing (PPSL) Committee with the Development and Economic Growth Service (PPSL only) FQ3 2019-20 (October December) Performance Report and accompanying PPSL Scorecard.
- 1.2 It is recommended that the PPSL Services Committee reviews the FQ3 2019/20 Performance Report as presented.

ARGYLL AND BUTE COUNCIL

PLANNING, PROTECTIVE SERVICES AND

LICENSING COMMITTEE

DEVELOPMENT AND ECONOMIC

18 MARCH 2020

GROWTH SERVICE

FQ3 2019/20 PERFORMANCE REPORT

2.0 INTRODUCTION

2.1 The Council's Performance and Improvement Framework (PIF) sets out the presentation process for the Quarterly Performance Reports. This paper presents the Planning, Protective Services and Licensing (PPSL) Committee with the Development and Economic Growth Service (PPSL only) FQ3 2019-20 (October - December) Performance Report and accompanying PPSL Scorecard.

3.0 RECOMMENDATIONS

3.1 It is recommended that the PPSL Services Committee reviews the FQ3 2019/20 Performance Report as presented.

4.0 DETAIL

- 4.1 The performance report has been extracted from the Council's Pyramid performance management system. It comprises of key success measures extracted from Development and Economic Growth Service.
- 4.2 Commentary on the success measures within the Scorecard can be interrogated via the Pyramid system.

5.0 IMPLICATIONS

- 5.1 Policy None
- 5.2 Financial None

- 5.3 Legal The Council has a duty to deliver best value under the Local Government in Scotland Act 2003
- 5.4 HR None
- 5.5 Fairer Scotland Duty:
- 5.5.1 Equalities protected characteristics None
- 5.5.2 Socio-economic Duty None
- 5.5.3 Islands None
- 5.6. Risk Ensuring performance is effectively scrutinised by members
- 5.7 Customer Service None

Kirsty Flanagan, Interim Executive Director with responsibility for

Development and Economic Growth Service

February 2020

For further information contact:

Kirsty Flanagan, Tel 01546 604268

Appendices

FQ3 2019/20 Performance report and score card

Council Performance Report – Interim Executive Director Kirsty Flanagan

Period: FQ3 19/20

SUMMARY OF PERFORMANCE - No. of Success Measures:

Green 12

Red 1

No Data 0

Delivering Our Outcomes

Corporate Outcome 1 - People live active, healthier and independent lives

BO102 We provide support, prevention and opportunities to help people make better lifestyle choices

1. Action being taken to address workforce planning issues for environmental health and 2 posts have been recruited to. Currently 3 professional posts are vacant and we are unable to recruit (similar to other LA's). Short term consultant and workforce plan in place.

Corporate Outcome 5 - Our economy is diverse and thriving

BO110 We support businesses, employment and development opportunities

1. A key milestone was achieved in progression of Local Development Plan (LDP)2 which will replace the current LDP. The proposed LDP2 was placed on statutory public consultation period until the 23rd January. Following that any objections will be reported to Council prior to being submitted to a Scottish Government reporter who will carry out an examination of the Plan. After that process the Council will be able to adopt it as a replacement LDP2.

Our Challenges

Current Short-term Operational Challenges [Include Service id]

Development and Economic Growth (DEG)

Development Management

- 1. The Development Management team is experiencing difficulty in recruiting and retaining professional staff in the Helensburgh and Lomond area.
- 2. The Planning (Scotland) Act 2019 was approved by Scottish Parliament and received Royal Assent in July 2019; the Scottish Government have published their programme for implementation of the various provisions of the Act on 30th September 2019. The Act introduces a number of new/amended duties which will require revision to current Development Management (DM) processes, and in some cases will have resource implications. A key aspect of the implementation of planning fees and this is currently out to consultation.

Regulatory Services

1. To review the mitigation measures which are in place in response to the 3 vacancies within Regulatory Services, to recruit suitably qualified staff, and to deliver our workforce planning strategy, and implement our workforce plan.

- 2. To progress the investigations into the fatal accident at Loch Awe in August 2019 in conjunction with the Crown Office and Police Scotland and to prepare the necessary reports.
- 3. Continue with the work at national and local level in terms of EU preparedness and in particular export health certificates.

Current Key Challenges and Actions to address the Challenges

Key Challenges and Actions to address the Challenges (DEG)

BO104 Our Communities Are Supported And Protected

1. Challenge - Deliver the outcomes defined in the Joint Health Protection Plan within the agreed milestones.

Action Detail – To redesign the delivery of the environmental health service and direct its resources more effectively to meet the statutory framework for food authorities, and to complete the actions required from the FSS audit.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	FQ3 20/21	Regulatory Services Manager/Environmental
		Health Manager (East/West)

Key Challenges and Actions to address the Challenges (DEG)

BO102 We Provide Support, Prevention And Opportunities To Help People Make Better Lifestyle Choices

2. Challenge - The development of Council EU Withdrawal Plan and business continuity.

Action Detail - Deliver, monitor and report on progress in delivering plan. Review plan and arrangements in light of any changes in planning assumptions and the details of the withdrawal deal negotiated by the UK Government.

Carried Forward From Previous Quarter:	Action Milestone Dates:	Responsible Person:
Υ	FQ3 20/21	Regulatory Services Manager

Key Challenges and Actions to address the Challenges (DEG)

BO111 We Influence And Engage With Business And Policy Makers

3. **Challenge -** To attain reaccreditation of the Customer Services Excellence award for Planning and Regulatory Services, and continue to engage with customers to ensure that we deliver services which meet our target for customer satisfaction and ensure that customers are treated fairly. **Action Detail -** Prepare for the pending audit in February 2020, and ensure that we retain the Customer Excellence Standard award. Complete the programme of customer satisfaction surveys for Regulatory Services.

Carried Forward From Previous Quarter: Y	Action Milestone Dates: FQ4 19/20	Responsible Person: Regulatory Services Manager/Development Management Manager/Development Policy Manager
	Key Challenges Resolved In Previous Qua	arter
3O110 We Support Businesses, Employment and D		arter
Conservation Area Appraisals are scheduled fo	a was approved by PPSL and designated by Cou or presentation to PPSL for approval before the asburgh Conservation Area being approved by	uncil in September. Slate Islands and Lochgilphead e end of 2019. PPSL Committee and the Slate Islands and Lochgilphead
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Our Off-Track Performance Indicators

Indicator Ref: DEG104_01 [PR104_01]-Increase the % of broadly compliant food businesses as a result of our enforcement interventions (EH-Programme Interventions with Business)

Dusinessy							
Trend	Target	Actual	Owner	Commentary			
#	85.0 % Î	84.8 %	Alan Morrison	Due to work targeting medium risk premises and unrated premises in Q3 the total number of premises which were broadly compliant increased by 4 premises but there are an additional 46 premises on our database. The % of broadly compliant premises in Argyll and Bute in Q3 is 84.8 % and reduction in 1.8% from Q2 and just below our 85% internal target. This figure varies considerably and reflects the outcome of inspections, condition of food premises and also can vary due to number of premises. It should be noted that premises will fall into and out of broadly compliant for various reasons, which are out with the services control. This however, impacts on the level of enforcement actions required.			
Quartile	Target	Actual	Benchmark	100.0%			
FQ3 18/19	85.0%	87.3%		80.0%			
FQ4 18/19	85.0%	87.2%		60.0%			
FQ1 19/20	85.0%	86.6%		20.0%			
FQ2 19/20	85.0%	86.9%		0.0% FQ3 18/19 FQ4 18/19 FQ1 19/20 FQ2 19/20 FQ3 19/20			
FQ3 19/20	85.0%	84.8%		■ Target ■ Actual			

Development & Economic Growth Scorecard 2019-22

Scorecard owned by: Fergus Murray

DEG104_03 [PR104_03]-Undertake an

risk premises

enforcement intervention programme to high



Scorecard for PPSL Committee

BO102: We Provide Support, Prevention And Opportunities To Help People Make Better Lifestyle Choices [DEG]	Success Measure	G	⇒
DEG102_01 [PR102_01]-Protecting health through the delivery of the formally approved JHPP B	Actual Target enchmark	On track On track	G ⇒
BO104: Our Communities Are Supported And Protected [DEG]	Success Measure	Α	=
DEG104_01 [PR104_01]-Increase the % of broadly compliant food businesses as a result of our enforcement interventions	Actual Target Benchmark	84.8 % 85.0 % 87.0 %	R ↓
DEG104_02 [PR104_02]-Resolve public health service requests within 20 working days	Actual Target	90 % 80 %	G t

Benchmark Actual

95

DEG105_01 [PR105_01]-Respond to Building Warrant applications within 20 days	Actual Target Benchmark	98.6 % 80.0 %	đ †
DEG105_02 [PR105_02]-Respond to Completion Certificate applications within 10 days	Actual Target Benchmark	2.6 Days 10.0 Days	G †
DEG105_03 [PR105_03]-The percentage of our service users who are happy with our service[Building Standards]	Actual Target Benchmark	100.0 % 90.0 % 90.0 %	G ⇒
80111: We Influence And Engage With Businesses And Policy Makers [DEG]	Success Measure	Α	⇒
DEG111_01 [PR111_01]-Enforcement intervention is consistent and fair with businesses supported throughout	Actual Target Benchmark	90 80	₫ G

DEG110_06 [PR110_01]-Maintain a Local Development Plan less than 5 years old DEG110_07 [PR110_02]-Achieve an above national average level of planning application approval rates DEG110_08 [PR110_03]-Maintain an effective five year supply of housing land demonstrated in a housing land audit DEG110_09 [PR110_03]-Maintain an effective five year supply of housing land demonstrated in a housing land audit DEG110_09 [PR110_04]-Determine 'All Local Planning Applications' within a time period no	BO110: We Support Businesses, Employment And Development Opportunities [DEG]	Succe Measu	Δ	•
DEG110_07 [PR110_02]-Achieve an above national average level of planning application approval rates DEG110_08 [PR110_03]-Maintain an effective five year supply of housing land demonstrated in a housing land audit DEG110_09 [PR110_04]-Determine 'All Local Actual On track Target Part Contract P		Target	revised plan On track On track to	G ⇒
DEG110_08 [PR110_03]-Maintain an effective five year supply of housing land demonstrated in a housing land audit and the land that the land th	national average level of planning application	Target	95.0 %	₫ G
DEG110_09 [PR110_04]-Determine 'All Local	five year supply of housing land demonstrate	e d Target	On track	G ⇒
greater than 10% above the National AverageBenchmark 9.1 Wks	Planning Applications' within a time period no	Target	10.0 Wks	↓ G

DEG116_01 [PR116_01]-Improve customer

satisfaction and market the Building Standards Target Green service commercially to become self-funding. Benchmark Green